<u>MBA</u>

Programme Outcomes

Programme outcomes of MBA (Master of Business Administration) programme encompasses a broad range of skills, knowledge, and capabilities that learners are expected to acquire. These outcomes are tailored to prepare them for advanced roles in business management and leadership. The MBA programmes are designed to not only impart specific business knowledge but also to develop a broader set of competencies that prepare graduates to effectively lead organizations and face the multifaceted challenges of the business world.

1. Advanced Business Knowledge

- **Comprehensive Understanding**: Deep understanding of core business functions such as finance, marketing, operations, and strategy.
- Integration of Knowledge: Ability to integrate knowledge from various business disciplines to make informed decisions and solve complex problems.

2. Strategic Thinking and Decision-Making

- Analytical Skills: Enhanced ability to analyse data, interpret trends, and utilize quantitative methods to make decisions.
- **Strategic Planning**: Skills in developing and implementing business strategies that address the competitive and operational challenges of the organization.

3. Leadership and Management Skills

- **Leadership Development**: Improved leadership skills, including the ability to inspire, motivate, and manage teams effectively in diverse and challenging environments.
- **Change Management**: Ability to manage change within an organization by applying theories and practices of change management.

4. Communication and Interpersonal Skills

- Effective Communication: Advanced communication skills, enabling clear and persuasive communication with stakeholders at all levels.
- **Teamwork and Collaboration**: Enhanced ability to work collaboratively in teams, often in a multicultural and international context.

5. Ethical Judgment and Professionalism

- Ethical Standards: Strong grounding in ethical decision-making, corporate governance, and social responsibility.
- **Professional Behaviour**: Development of a professional demeanour and the ability to navigate the corporate landscape with integrity and respect.

6. Global Perspective

- International Awareness: Understanding of global markets, international business strategies, and cross-cultural management.
- Adaptability: Skills to adapt strategies and operations to different political, cultural, and economic environments worldwide.

7. Entrepreneurial Skills

- Innovation and Creativity: Ability to foster innovation and creativity within an organization or in starting new ventures.
- **Risk Management**: Skills in identifying, assessing, and managing risks in a business context.

8. Career Advancement

- **Career Opportunities**: Enhanced career prospects in various fields such as consulting, general management, entrepreneurship, and specialized areas like finance or marketing.
- **Earning Potential**: Increased earning potential due to the high value placed on MBA graduates in the job market.

The **Program Specific Outcomes (PSOs)** for our MBA students are outlined below to reflect the competencies they will acquire during their course of study:

1. Strategic Management & Leadership

Students will develop the ability to analyze complex business environments and design strategic solutions to lead organizations effectively. They will be equipped to make decisions that drive growth, sustainability, and innovation within organizations across various sectors.

2. Entrepreneurial Thinking & Innovation

Students will cultivate an entrepreneurial mindset, enabling them to identify business opportunities, innovate, and launch sustainable ventures. They will learn to leverage traditional wisdom and modern business practices to create new value propositions in the market.

3. Research & Analytical Skills

Graduates will possess the ability to apply research methodologies to solve realworld business problems. They will demonstrate the capability to analyze data, assess trends, and formulate actionable insights to inform decision-making in business settings.

4. Ethical Leadership & Social Responsibility

Students will gain a strong foundation in ethical decision-making and corporate social responsibility, focusing on sustainable business practices. They will learn to lead organizations while promoting environmental sustainability, social equity, and ethical behavior.

5. Communication & Interpersonal Skills

Graduates will develop superior communication and interpersonal skills, enabling them to articulate ideas clearly and persuasively to diverse audiences. They will be able to lead teams, negotiate effectively, and manage stakeholder relationships in global and multicultural environments.

6. Financial & Operational Acumen

Students will develop expertise in financial analysis, budgeting, and cost management, enabling them to make informed decisions regarding resource allocation, operational efficiency, and organizational performance. They will have a thorough understanding of financial statements and operational strategies that contribute to business success.

7. Global Business Perspective

Graduates will be prepared to function in a globalized business environment. They will possess the ability to understand global market dynamics, cross-cultural differences, and international business strategies, allowing them to manage global teams and expand business operations internationally.

8. Technology & Digital Transformation

Students will understand the importance of digital technology and its application in business. They will be trained in emerging technologies such as AI, data analytics, and digital marketing to effectively lead organizations through digital transformation and competitive advantage.

<u>PSO</u>